

## **YEAR 2017/2018 BUDGET**

The Brick Township Municipal Utilities Authority operates on a fiscal year basis from April 1st through the following March 31st. The BTMUA adopts a detailed Operating and Capital Budget each year to assure financial control, and as a guideline to measure monthly financial performance. As the Budget Summary indicates, the BTMUA has a \$34.8 million balanced budget for the 2017/2018 fiscal year. The graphic illustrations depict further detail for budgeted operations

### **Income Sources**

As the 2 largest portions of the graph indicate, approximately 69% (\$23.4 million) of revenues are from our 31,000 plus residential single family customers. Other customer classes (commercial, multi family, lawn, school, etc.) contribute \$8.0 million additional income. The light gray segment indicates our anticipated bulk revenues of \$1.4 million from Point Pleasant Beach, Point Pleasant Borough and Lakewood. This year's budget does not include a rate increase.

### **Estimated Expenditures**

Our \$34.8 million in anticipated income sourcing will be utilized in two generalized expense categories. Approximately \$28.3 million, or 82% of our expenditures will be for our operating expenses as shown on the related graph. \$6.5 million is for debt service, (paying principal and interest on existing borrowed funds).

### **Operating Expenses**

As can be seen on the graph, sewerage treatment, salaries, and benefits comprise 81% of the operating budget. More specifically, approximately \$7.5 million will be paid for sewerage treatment this fiscal year, and \$15.6 million for personnel services and benefits. \$3.9 million are budgeted for normal operations such as chemicals, repairs and maintenance, supplies, professional fees, vehicle maintenance costs, etc. We also estimate about \$1.3 million for utility expenses.

### **Capital Budget**

Anticipated capital payments for the 2017/2018 budget are approximately \$18.0 million. Capital spending is dependent upon Grant funding, FEMA funding, and the potential of an additional borrowing. As the capital graph indicates, primary projects include approximately \$10.3 million for various Water Treatment Plant/Water Quality projects, and \$3.8 million for various Engineering/Field Operations related work.

**BRICK TOWNSHIP MUNICIPAL UTILITIES AUTHORITY**  
**COMPARISON OF BUDGET YEARS**  
**FISCAL 2016 / 2017 BUDGET VERSUS FISCAL 2017 / 2018**

**Estimated Expenditures:**

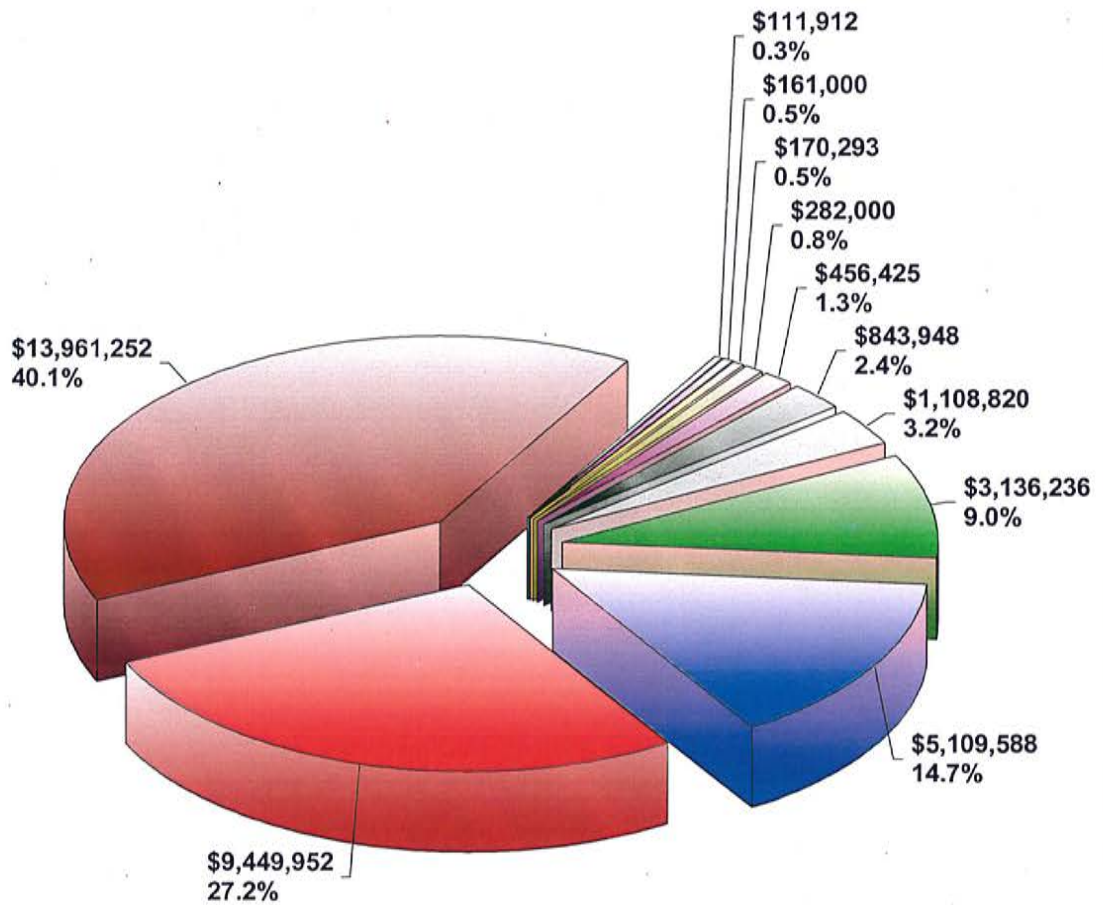
	2016 / 2017 Budget	2017 / 2018 Budget	Variance	Pct.
Debt Service	\$7,350,870	\$5,647,624	(\$1,703,246)	-23.2%
Debt Service - Potential New Borrowing	250,000	802,182	552,182	220.9%
<b>Total Debt Service</b>	<u>7,600,870</u>	<u>6,449,806</u>	<u>(1,151,064)</u>	
Funding - Capital Utilization	82,110	0	(82,110)	-100.0%
<u>Operating Expenses:</u>				
Sewer Treatment	7,542,000	7,542,000	0	0.0%
Payroll and Fringes	14,706,816	15,555,153	848,337	5.8%
Other Operating	5,188,285	5,244,467	56,182	1.1%
<b>Total Operating Expenses</b>	<u>27,437,101</u>	<u>28,341,620</u>	<u>904,519</u>	<u>3.3%</u>
<b>Total Expenditures</b>	<u>\$35,120,081</u>	<u>\$34,791,426</u>	<u>(\$328,655)</u>	<u>-0.9%</u>
<b>Estimated Income:</b>				
Withdrawal - Internal Funding	\$0	\$456,425	\$456,425	#DIV/0!
Annual Service Charges - Water	\$15,716,378	\$15,668,360	(\$48,018)	-0.3%
Rate Adjustment in 2017 / 2018 (1)		0		
Annual Service Charges - Sewer	17,499,496	17,097,488	(402,008)	-2.3%
Rate Adjustment in 2017 / 2018 (1)		0		
<b>Total Annual Service Charges</b>	<u>33,215,874</u>	<u>32,765,848</u>	<u>(450,026)</u>	
Initial Service Charges-Water	312,177	170,293	0	0.0%
Initial Service Charges-Sewer	282,488	111,912	0	0.0%
<b>Total Initial Service Charges</b>	<u>594,665</u>	<u>282,205</u>	<u>(312,460)</u>	<u>-52.5%</u>
Review & Inspection Fees	40,000	30,000	(10,000)	-25.0%
Tap-Ins, Permits, Meter, Lab, & Other Fees	437,000	459,500	22,500	5.1%
Interest Delinquent Pmts / Returned Check Fees	167,000	160,000	(7,000)	-4.2%
Misc. Income - Cellular, GIS	504,542	476,448	(28,094)	-5.6%
Interest on Investments	161,000	161,000	0	0.0%
<b>Total Income</b>	<u>35,120,081</u>	<u>34,791,426</u>	<u>(328,655)</u>	<u>-0.9%</u>
<b>Excess (Deficit) of Rev. over (under) Exp.</b>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	

(1) There is no Service Charge Rate Adjustment anticipated in fiscal 2017 / 2018.

# BRICK TOWNSHIP MUA

## 2017/2018 Budget - Income Sources

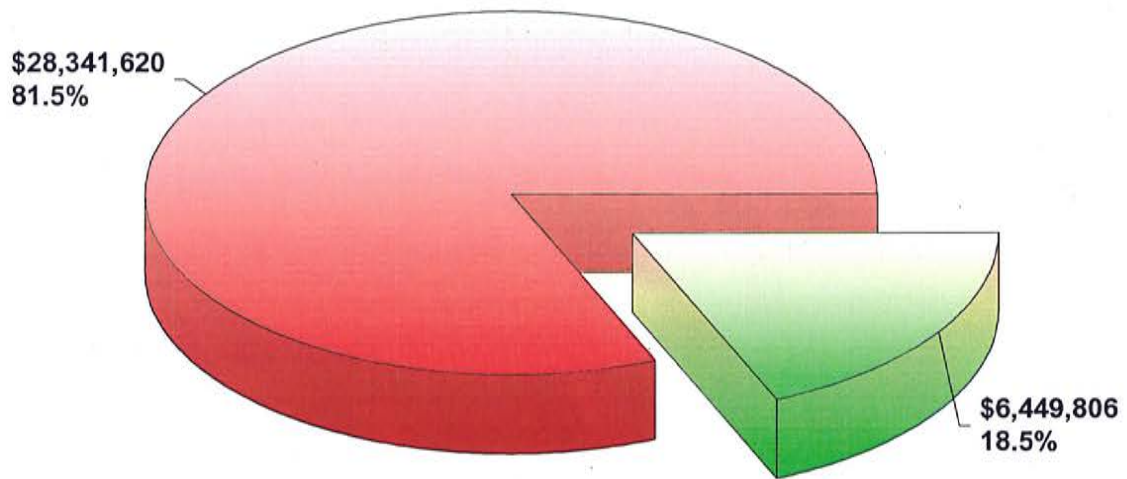
Total = \$34,791,426



- |  |   |  |
|--|---|--|
| <span style="color: #8B0000;">■</span> RSF - Sewer       | <span style="color: #A9A9A9;">■</span> Bulk - Water       | <span style="color: #FFFF00;">■</span> ISC - Water     |
| <span style="color: #FF0000;">■</span> RSF - Water       | <span style="color: #006400;">■</span> Other Rev. - Water | <span style="color: #FF00FF;">■</span> Interest Income |
| <span style="color: #0000FF;">■</span> Other ASC - Water | <span style="color: #800080;">■</span> Internal Funding   | <span style="color: #00CED1;">■</span> ISC - Sewer     |
| <span style="color: #008000;">■</span> Other ASC - Sewer | <span style="color: #9ACD32;">■</span> Other Rev - Sewer  |  |

Associated dollars and percent

**BRICK TOWNSHIP MUA**  
**2017/2018 Budget - Estimated Expenditures**  
Total = \$34,791,426



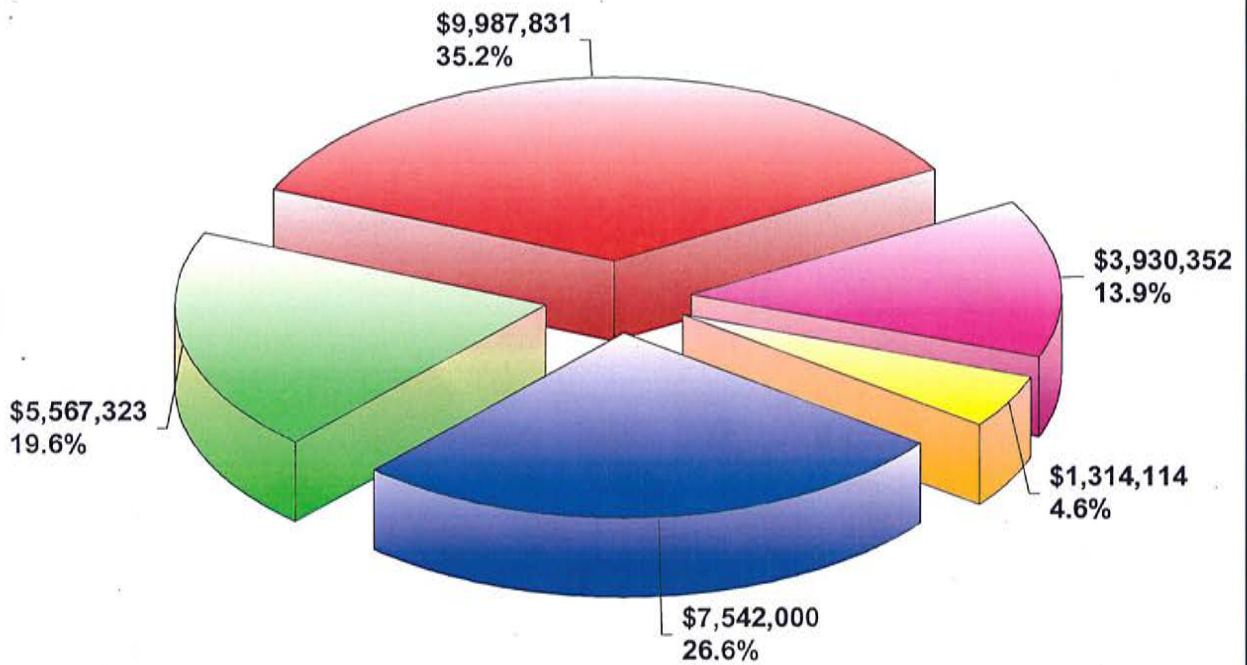
 Operating Expense  Debt Service - All Issues

Associated dollars and percent

# BRICK TOWNSHIP MUA

## 2017/2018 Budget - Operating Expenses

Total = \$28,341,620



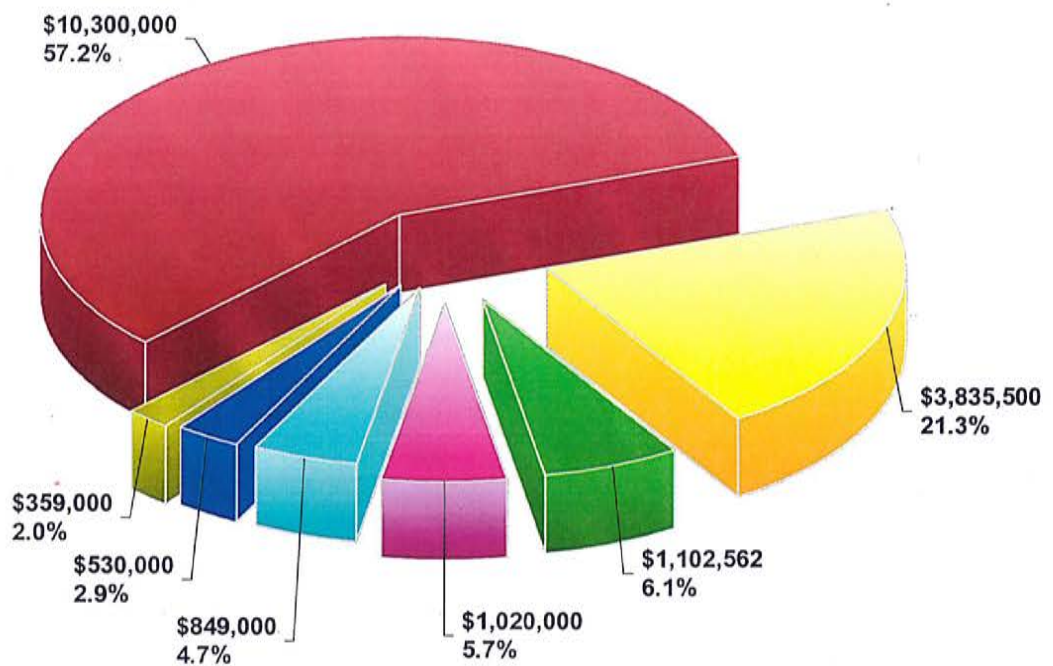
**Pers. Services**   **Sewer Treatment**   **Utilities**   **Other**  
**Emp. Benefits**

Associated dollars and percent

# BRICK TOWNSHIP MUA

## 2017/2018 Capital Budget

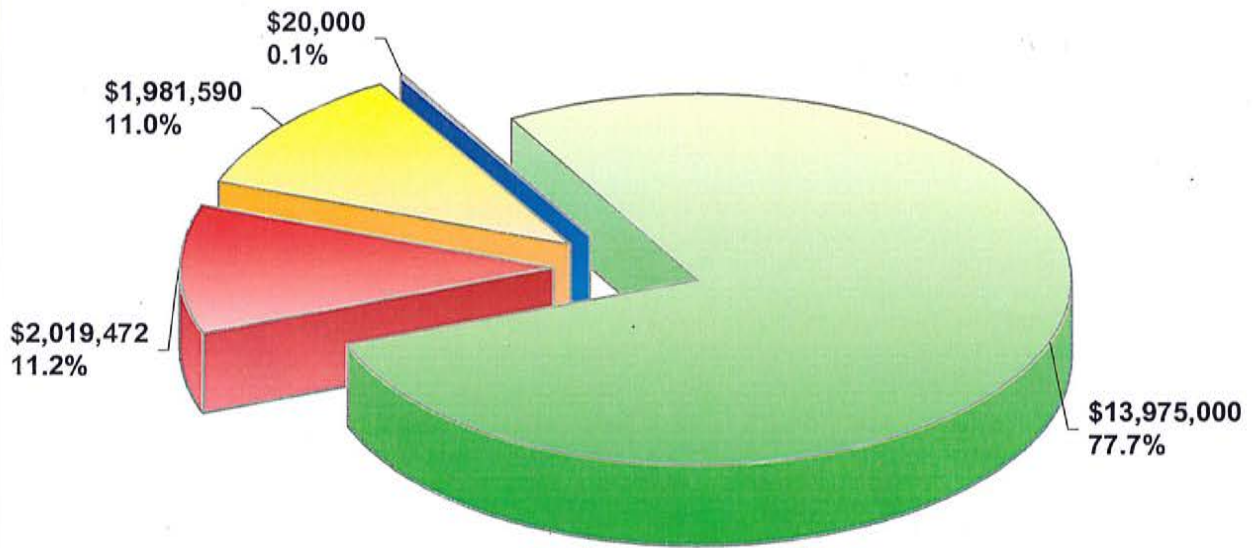
### Segmented by Project - Total \$17,996,062



- WTP/W.Q. Projects
- Engineering/Field Ops - Other
- Buildings/Equipment/Other
- Pump Station Projects
- Transportation
- I.T./Systems/Admin
- Well #15A

Associated dollars and percent

**Brick Township MUA  
2017/2018 Capital Budget  
Sources of Capital Funding - Total \$17,996,062**



Associated dollars and percent